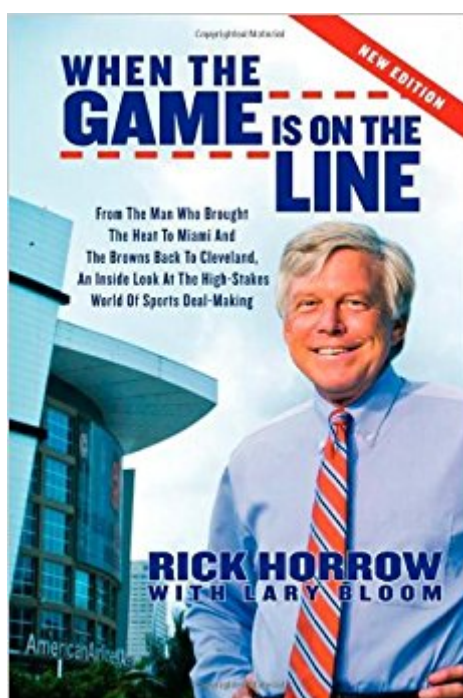


The book was found

When The Game Is On The Line: From The Man Who Brought The Heat To Miami And The Browns Back To Cleveland (Sports Professor)



Synopsis

A fascinating insider's look at the people, politics, and power plays behind the mega sports deals In "When the Game Is on the Line", Rick Horrow reveals the real stories behind the biggest sports deals of the past twenty years, over 100 of which he has brokered. Since early battles with infamous Dolphins owner Joe Robbie and a backstabbing Miami City Commission, Horrow has tangled with colorful figures in sports and government, including NFL Commissioner Paul Tagliabue, Florida Governor Jeb Bush, golf legend Jack Nicklaus, and Miami Heat owner Ted Arison. The results have included new stadiums across America, league expansions, elite teams such as the Miami Heat-- and the bragging rights to go with them. For anyone interested in the high-octane world where sports, business, and politics meet, "When the Game Is on the Line" is a must-read.

Book Information

Series: Sports Professor

Paperback: 244 pages

Publisher: Morgan James Publishing; New edition (June 1, 2011)

Language: English

ISBN-10: 1600378994

ISBN-13: 978-1600378997

Product Dimensions: 6 x 0.6 x 9 inches

Shipping Weight: 13.4 ounces (View shipping rates and policies)

Average Customer Review: 2.0 out of 5 stars 1 customer review

Best Sellers Rank: #4,070,064 in Books (See Top 100 in Books) #80 inÂ Books > Travel > United States > Ohio > Cleveland #186 inÂ Books > Travel > United States > Florida > Miami #730 inÂ Books > Business & Money > Industries > Sports & Entertainment > Sports

Customer Reviews

â œ. . . Horrowâ ™s single-minded focus comes with an unshakable belief that his work is of clear benefit to each city, with inevitable economic development resulting from these projects.â • -- Miami Herald â œAn eye-opening lesson in high stakes politics, big business and civic responsibility . . . [Horrowâ ™s] infectious energy and positive spirit make this a must-read for anyone interested in the sport of business and the business of sports.â • -- Publishers Weekly â œA fascinating examination of the considerable realm where sports and business overlap, a world of big egos combined with multimillion-dollar agreements. The authorâ ™s credentials are impressive. . . An insightful read on the art of negotiating in any realm.â • -- Library Journal â œSparks of insight . . .

• --Newsweek • Rick Horrow was instrumental in founding the Miami Arena and the process that brought the Miami Heat to South Florida. Taking into account American Airlines Arena, the 2006 NBA Championship, and the "Big Three," the Heat is now one of the league's most storied franchises. To understand how we got to this point, we need to go back to our roots. "When The Game is On the Line" does just that. • -- Eric Reid, Director of Broadcasting, Miami Heat • For sports leagues and their franchises to be successful, strong public-private partnerships need to be created across a wide spectrum of activities. When it comes to public-private partnerships relating to sports facilities, Rick Horrow knows the terrain and has helped bring many of these projects to fruition for the benefit of fans, teams, and communities. • -- Paul Tagliabue, Commissioner of the National Football League • I've known Rick Horrow for many years, from our work together within Jack Nicklaus's organization to our efforts to bring professional baseball to South Florida. At no time since I first shook his hand have I seen his passion for sport waver, nor his determination to champion a cause diminish. He is a true sportsman to the end. • -- Mike Schmidt, National Baseball Hall of Fame, Philadelphia Phillies

A fascinating insider's look at the people, politics, and power plays behind the mega sports deals In "When the Game Is on the Line", Rick Horrow reveals the real stories behind the biggest sports deals of the past twenty years, over 100 of which he has brokered. Since early battles with infamous Dolphins owner Joe Robbie and a backstabbing Miami City Commission, Horrow has tangled with colorful figures in sports and government, including NFL Commissioner Paul Tagliabue, Florida Governor Jeb Bush, golf legend Jack Nicklaus, and Miami Heat owner Ted Arison. The results have included new stadiums across America, league expansions, elite teams such as the Miami Heat-- and the bragging rights to go with them. For anyone interested in the high-octane world where sports, business, and politics meet, "When the Game Is on the Line" is a must-read. --This text refers to an out of print or unavailable edition of this title.

Not much about the Cleveland Browns, which I bought it for. I thought there would be much more details about the team.

[Download to continue reading...](#)

When the Game is on the Line: From the Man Who Brought the Heat to Miami and the Browns Back to Cleveland (Sports Professor) Miami: The best Miami beach Travel Guide The Best Travel Tips About Where to Go and What to See in Miami: (Miami tour guide, Florida travel ... Travel to Miami, Travel to Miami beach) Back Stretching: Back Strengthening And Stretching Exercises For

Everyone (lower back pain, healing back pain, stretching exercises, back pain treatment, ... pain relief, stretching, back pain Book 1) MIAMI 25 Secrets - The Locals Travel Guide For Your Trip to Miami (Florida): Skip the tourist traps and explore like a local : Where to Go, Eat & Party in Miami (Florida - USA) Miami 2017 : 20 Cool Things to do during your Trip to Miami: Top 20 Local Places You Can't Miss! (Travel Guide Miami- Florida) MIAMI: THE COMPLETE INSIDERS GUIDE FOR WOMEN TRAVELING TO MIAMI: A Travel Florida America Guidebook. (America Miami Shopping Beach General Short Reads Travel) So You Think Youâ™re a Cleveland Browns Fan?: Stars, Stats, Records, and Memories for True Diehards Professor Murphy's Juggling Balls (Professor Murphy's Emporium of Entertainment) Game of Thrones: 100 Question Trivia Game For True Fans (Epic Fantasy Series, Game of Thrones Books, Game of Thrones, Fantasy Books) (Epic Fantasy, Fantasy ... TV, TV Guide, Game of Thrones Book) Hard to Believeland: Cavs win the NBA Championship! Indians win the AL Championship! Browns win a game! The Good, the Bad, and the Ugly Cleveland Indians: Heart-pounding, Jaw-dropping, and Gut-Wrenching Moments from Cleveland Indians History (The Good, ... and the Ugly) (The Good, the Bad, & the Ugly) The Cleveland Herbal, Botanical, and Horticultural Collections: A Descriptive Bibliography of Pre-1830 Works from the Libraries of the Holden ... and the Garden Center of Cleveland Cleveland On Foot 4th Edition: 50 Walks and Hikes in Greater Cleveland Cleveland Ethnic Eats: The Guide to Authentic Ethnic Restaurants And Markets in Greater Cleveland The Good, the Bad, & the Ugly: Cleveland Indians: Heart-Pounding, Jaw-Dropping, and Gut-Wrenching Moments from Cleveland Indians History Cleveland Restaurant Guide 2017: Best Rated Restaurants in Cleveland, Ohio - 500 Restaurants, Bars and Caf  s recommended for Visitors, 2017 Cleveland Restaurant Guide 2018: Best Rated Restaurants in Cleveland, Ohio - 500 Restaurants, Bars and Caf  s recommended for Visitors, 2018 Cleveland DIY City Guide and Travel Journal: City Notebook for Cleveland, Ohio The Cleveland Clinic Guide to Diabetes (Cleveland Clinic Guides) Rand McNally Cleveland Street Guide (Rand McNally Cleveland (Ohio) Street Guide: Including Cuyahoga,)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)